

Commercial Solution Overview



SolarEdge Fact Sheet

About us

In 2006, SolarEdge revolutionised the solar industry by inventing a better way to collect and manage energy in PV systems. Today, we are a global leader in smart energy technology. By deploying world-class engineering capabilities and with a relentless focus on innovation, we create smart energy products and solutions that power our lives and drive future progress.

Vision

We believe that continuous improvement in the ways we produce and manage the energy we consume will lead to a better future for us all.

Award-winning technology











Product reliability

- 25-year power optimiser warranty, 12-year inverter warranty, extendable to 20 years
- SolarEdge products and components undergo rigorous testing, and have been evaluated in accelerated life chambers
- Reliability strategy includes proprietary application-specific integrated circuits (ASIC)

Global outreach

- Systems installed in over 130 countries across five continents
- Sales via leading integrators and distributors
- Follow the sun call centers
- Local teams of sales, service, marketing, and training experts
- Global manufacturing capabilities with tier 1 electronic manufacturing service companies

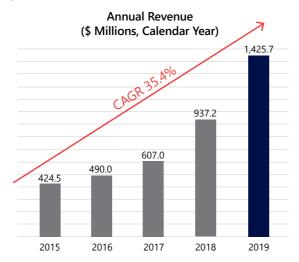


Bankability

- Approved by major banks and financial institutions worldwide
- SolarEdge (SEDG) is traded on NASDAQ
- A global leading PV inverter manufacturer, due to strong and stable finances combined with cutting-edge technology

Shipping since 2010

- Over 2 million inverters and over 50 million power optimisers shipped worldwide
- SolarEdge's monitoring platform continuously tracks over a million of installations across the globe



Corporate social responsibility

As a global leader in smart energy technologies, SolarEdge is committed to a sustainable world and is in full compliance with international standards on quality and control, ethical conduct, and environmental protection.













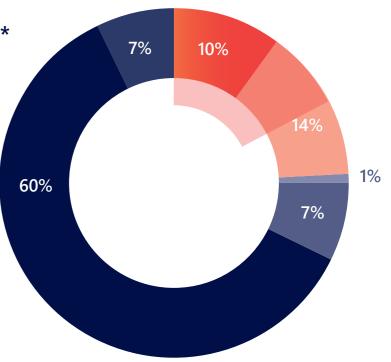
The Importance of Inverter Selection

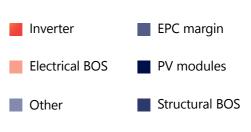
Commercial rooftop installation cost breakdown*

Inverters account for less than 10% of the system cost but,

- Manage 100% of system production
- Influence up to 20% of system cost
- Control O&M expenses through PV asset management solutions

Therefore, the inverter selection is critical for the long-term financial performance of a PV system as it can maximise energy production and reduce lifetime costs.





^{*} Based on SolarEdge market analysis, assuming total cost of ~€1/Wp

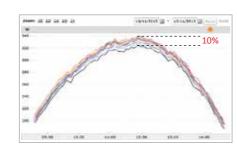
Maximum Energy Yield

Harvest more power from each module

SolarEdge mitigates power losses due to mismatch between modules for maximum power generation from each module. With SolarEdge, weaker modules do not affect the strong ones.

Energy losses due to module mismatch

Screenshot from the SolarEdge monitoring platform, showing power curves of 10 adjacent modules in a string with 10% mismatch between highest and lowest performing modules.



Common reasons for module performance mismatch



damage



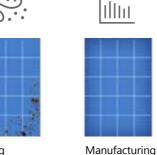
& orientation











tolerance

Cost saving by design

Save 50% on electrical BoS with longer strings

27-60 modules, up to 15kW per string

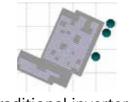
SolarEdge DC optimised inverter Traditional inverter

More energy by design

Increase your system capacity with more modules on the roof

Flexible site design > More modules on the roof > More power





SolarEdge | 200kW DC Traditional inverter 149.5kW DC 34% more power

Improved O&M, Advanced Safety

Cost-saving maintenance

- Free real-time remote monitoring at the module, string, and system levels, for 25 years
- Comprehensive analytics tracking and reports of energy yield, system uptime, performance ratio, and financial performance
- Pinpointed and automatic alerts for immediate fault detection, accurate maintenance, and rapid
- Accurate and remote troubleshooting for fast and efficient resolution with minimal and shortened onsite visits
- If the consumption monitoring feature shows data about electricity consumption, PV production, and self-consumption



Future compatibility and warranty

- Low cost inverter replacement out of warranty
- Future module compatibility (replacement and extension)
- / New modules can be utilised in the same string with old ones

SafeDC™

The SolarEdge system provides a superior safety solution for both electrocution and fire risks.

SafeDC™ is a built-in module-level safety feature which minimises electrocution risk.

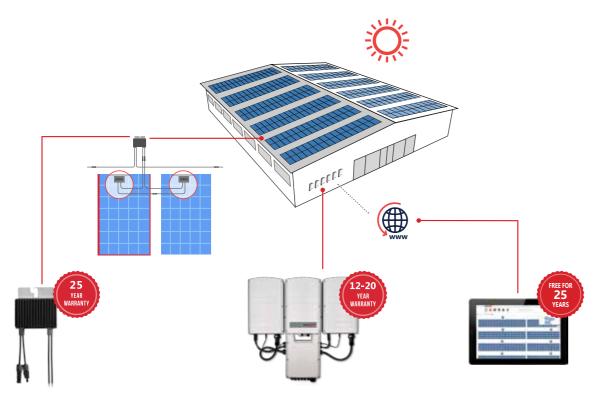
To maintain string voltage below risk levels, power optimisers are designed to automatically switch into safety mode, in which the output voltage of each module will be reduced to 1V in either of these cases:

- During installation, when string is disconnected from the inverter, or the inverter is turned off
- During maintenance or emergency, when the inverter or AC connection is shut down
- / When the thermal sensors of the power optimisers detect a temperature above 85 °C

Arc fault detection and interruption

SolarEdge inverters have a built-in protection designed to detect and interrupt arcs that may pose a risk of fire, in compliance with the UL1699B arc detection standard. In addition to manual restart, a mechanism for auto-reconnect can be enabled during system commissioning.

Commercial System Diagram



2:1 or 4:1 power optimiser configurations

- Module-level MPPT no mismatch power losses
- Strings of uneven length, modules on multiple azimuths and tilts
- SafeDC™ designed for automatic module-level safety shutdown

15kW-100kW three phase inverters

- Specifically designed to work with power optimisers
- Superior efficiency
- Easy installation, including 2-person install for large capacity models
- Built-in communication gateway
- Simple, step-by-step inverter activation and commissioning with the Inverter SetApp mobile application

Monitoring platform

- Full visibility of system performance
- Remote, module-level troubleshooting

Perfomance monitoring

Calculate site performance ratio and measure environmental conditions, using environmental sensors or a satellite-based service

Comprehensive Service Suite

SolarEdge supports you throughout your PV project life cycle. We provide the tools and services to help you grow your business with us.





Project design & pre-sale





Project execution





Operation & maintenance

1MWp Ground Mount System Comparison

Comparison of a 1MWp SolarEdge solution to an identical system with a traditional string inverter

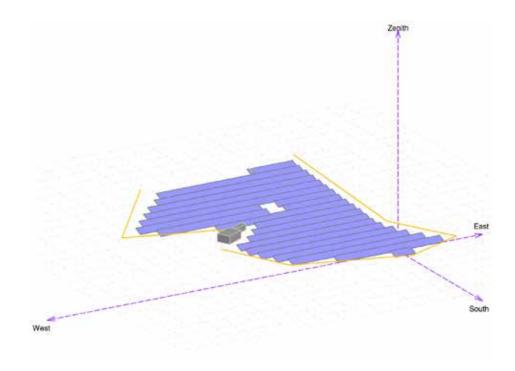
The system, in Munich, Germany, comprises $4,050 \times 260 \text{Wp}$ modules. One system was designed with $11 \times \text{SE}82.8 \text{K}$ SolarEdge inverters and $2,025 \times \text{P}600$ power optimisers in a 2:1 configuration. The second system was designed with $18 \times 50 \text{kW}$ traditional string inverters.

The SE82.8K model is a three phase inverter with synergy technology, combining large capacity with reduced installation time and cost. The inverter is based on three small and lightweight units; one primary unit easily connected to two secondary units. Up to 31 inverters can be configured directly from one master inverter for fast commissioning.

Energy comparison

PVsyst was used to simulate the yield of both systems in year 1 and year 20. The SolarEdge advantage is growing with time due to uneven module aging which increases mismatch between modules.

	Traditional String Inverter	SolarEdge System	SolarEdge Advantage
PVsyst year 1 yield (MWh)	1,159	1,182	2%
PVsyst year 20 yield (MWh)	1,036	1,090	5.2%

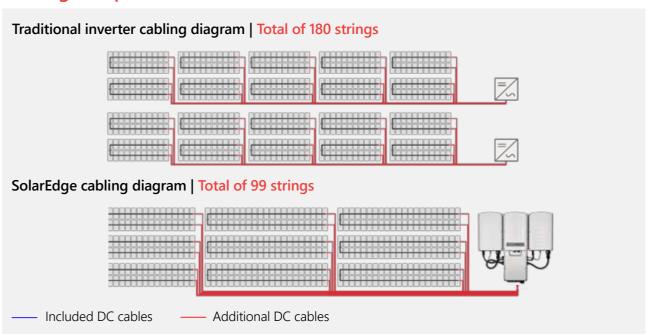


BoS comparison

	Traditional String Inverter	SolarEdge DC Optimised Inverter
DC power (kW)	1,053	1,053
AC power (kW)	900	910.8
Modules (260W, 72-cell)	4,050	4,050
Inverters	18	11
No. of strings	180	99
Modules per string	22/23	40/42
DC cable CU 1 × 6mm² (m)	7,347	5,244
MC4 connectors (1 pair)	360	198
AC cable NA2XY 4 × 95mm² (m)	-	747
AC cable NA2XY 4 × 70mm ² (m)	1,349	-
Datalogger	1	-
BoS cost	100%	62%
BoS cost saving*		0.4 c/w

^{*} Estimated saving on BoS components based on typical market prices in €

Cabling comparison



Featured Indian References



202kW, Puducherry





990kW, Karnataka





2.2MW, Rajasthan





96kW, Tamil Nadu

sunlit future

