



SolarEdge India

Global Leadership,
Local Service and Support



Local footprint in India

- ! The SolarEdge India office established its operations in 2017, offering advanced inverter solutions for Residential, Commercial and Utility-scale solar power projects
- ! A professional team of 25+ sales, service, marketing and technical experts in India, offering support in 9 local languages
- ! Pan-India distribution through multiple partners located across major cities
- ! Tailor-made design optimisation by SolarEdge India pre-sale engineers with LCOE and ROI analysis and comparative PV system simulation

Global expertise and leadership

- ! #1 global PV inverter supplier* and #1 residential market share leader** offering PV, storage, smart energy, and EV charging solutions
- ! Established in 2006 and headquartered in Israel
- ! Manufacturing facilities in Israel, China, Korea, Hungary and Vietnam
- ! Presence in 28 countries with systems installed in 133 countries and 2700+ employees worldwide
- ! R&D Centers in Israel, Bulgaria, USA, Korea and Italy

Competitive system benefits



More Energy

Maximised energy output with MPPT per panel and mitigation of power losses



Advanced Safety

Built-in features for maximum safety of people and property



Reduced O&M Costs

Remote and easier panel-level performance monitoring



Design Flexibility

Enables multiple orientations or tilts in the same string

Bankable and financially reliable

- ! Products designed for reliability, with long-term warranties up to 25 years (extendable) for inverters and 25 years for power optimisers
- ! Financial strength and stability, audited and approved by multiple banks and financial institutions, and publicly traded on NASDAQ (SEDG)

* Ranked by revenues, source: IHS PV inverter Market Tracker Third Quarter 2020

** Ranked by MW, source: IHS PV inverter Market Tracker Third Quarter 2020

Dependable local service infrastructure

- ! SolarEdge sales and service warehouse facilities in Chennai and Bangalore with planned expansion in other major cities
- ! Local service centers based in four key locations supporting our installation base and providing customers with fast and reliable service
- ! 100+ training sessions to date conducted across India with 2000+ participants (and counting)
- ! Strategically located distribution warehouses with stock ready to ship at short notice across major cities in India (Delhi/Noida/Pune/Bangalore/Pondicherry/Chennai)

Proven expertise with major PV installations



Innovation beyond PV

- ! Virtual Power Plant (VPP) solution that aggregates PV, storage and EV in the cloud and enables new grid services and revenue streams for all involved stakeholders
- ! Kokam, acquired by SolarEdge in 2018, a global Tier 1 provider of innovative battery solutions for utility-scale ESS, UPS, and EV
- ! SolarEdge Critical Power Division has decades of experience designing and manufacturing UPS solutions for various applications, with competitive product offerings for the 3 phase 10 - 500kW segment
- ! SolarEdge e-Mobility Division creates innovative, high performance powertrains including gearbox, engine, battery, BMS, software, and accessories for electric vehicles (EVs)